



The Best Harvest for You!

Tropical Premium Fruits

PRODUCT OF ECUADOR



Our Values

- Respect for our clients and workers
- Transparency in all our processes
- Social and sustained responsibility
- Environmental respect
- Ever increasing quality of our products
- High quality of service



The Best Harvest for you History and Identity

Our story began in the Province of Los Ríos, Ecuador, in 1970 where our founders grew grains. With the introduction of bananas into the marketplace we evolved into a fruit producer in 1980. The quality of our soils and ideal weather give our fruit an extraordinary flavor and consistency for a longer shelf life. Even though this success comes from the excellence of our fruit, it would never be possible without the dedication, hard work, honesty and seriousness that characterize us, complemented by the experience and innovation brought to fruit culture by our technicians and management at all levels.

Our mission is to produce and market tropical fruits with a differentiated quality and service, to supply demanding markets of fresh fruit. In the compliance of our objective we practice a modern agriculture fulfilling good agricultural practices and sustainability, looking for profitable operations aimed at maximizing the development and survival of our business, employees, suppliers, and shareholders; at the time of meeting our clients satisfaction.

Quality Commitment with all our Customers

We are committed in the production, packing and trading of fresh bananas and plantains. Every day our corporation expands all over the world with direct exports under our main Brand ECUASABOR® supplying all year round.

We have a strong commitment with the environment, our country and community. That is why we take part in several land, wildlife and forest preservation projects to ensure a healthier life for humans and to make Ecuador a safer place to live in. At the same time, we take pride in being at the forefront of technological advances in the agricultural industry to maintain an optimum operation.

Our constant innovation process, infrastructure and social responsibility have positioned our brands as the leading agricultural producers of Ecuador.



Tropical Premium Fruits

Product of Ecuador



Banana Processing Certified Standards

Our farms and packing houses are properly qualified with an efficient infrastructure for the production process: drainage system, sprinkler irrigation, irrigation pumps, water recycling pools at packing stations, excellent road infrastructure, intermodal container parking and other elements that allow us to provide a high quality product we are proud of.

With qualified staff for quality management, the first step to get quality fruit is to make a previous research. Our technical department is the one in charge for the selection of the best product and packing materials according to the specific market's requirements.

The whole process is developed by the GLOBALGAP protection strategy as well as the BASC certification.



Annually more than 108,000 tons of our fruit
are exported to more than 15 countries



Tropical Premium Fruits

Product of Ecuador



Our Brands and Products

Nowdays Agzulasa offers all year round 4 products: Cavendish Bananas, plantains, baby and red bananas. To guarantee the best quality standards and lifespan of the fruits, we suggest our clients using different alternatives for their packaging and shipping to the final destination.

We offer 4 different brands: Ecuasabor, Akebana, Terravera, and Kassandra with a unique footprint in America, Europe, Africa and Asia. All of our brands have an outstanding presence and prestige in different markets.

Our Commitments:

- Loyalty and support to our value chain
- Sustained quality management
- Resistant to long distances, carriage and handling
- First-class shelf life fruits
- Fruits with good source of energy and rich in nutrients



Ecuasabor
Tropical Premium Bananas (Cavendish)
Product of Ecuador

Net Weight: 18,14 kg (40 Lbs.)
Minimum Length: 20 cm (7,87")
Keep at 58oF or 14oc
Class 1
This product varies in:
Presentation, packaging and weight



Ecuasabor
Tropical Premium Red Bananas
Product of Ecuador

Net Weight: 7,5 kg
Keep at 58oF or 14oc
Class 1
This product varies in:
Presentation, packaging and weight



Ecuasabor
Tropical Premium Baby Bananas
Product of Ecuador

Net Weight: 7,5 kg
Keep at 58oF or 14oc
Class 1

This product varies in:
Presentation, packaging and weight



Terravera
Tropical Premium Bananas (Cavendish)
Product of Ecuador

Net Weight: 18,14 kg (40 Lbs.)
Minimum Length: 20 cm (7,87")
Keep at 58oF or 14oc
Class 1
This product varies in:
Presentation, packaging and weight



Kassandra
Tropical Premium Bananas (Cavendish)
Product of Ecuador

Net Weight: 18,14 kg (40 Lbs.)
Minimum Length: 20 cm (7,87")
Keep at 58oF or 14oc
Class 1
This product varies in:
Presentation, packaging and weight



Akebana
Tropical Premium Bananas (Cavendish)
Product of Ecuador

Net Weight: 18,14 kg (40 Lbs.)
Minimum Length: 20 cm (7,87)
Keep at 58oF or 14oc
Class 1
This product varies in:
Presentation, packaging and weight



Akebana
Tropical Premium Bananas (Cavendish)
Product of Ecuador

Net Weight: 18,14 kg (40 Lbs.)
Minimum Length: 20 cm (7,87)
Keep at 58oF or 14oc
Class 1
This product varies in:
Presentation, packaging and weight



Ecuasabor
Tropical Premium Plantains
Product of Ecuador

Net Weight: 22,70 kg (50 Lbs.)
Minimum Length: 20 cm (7,87)
Keep at 58oF or 14oc
Class 1
This product varies in:
Presentation, packaging and weight



Our **Banana** Farms and Tropical Fruits

Our farms are located in the tropical region of Quevedo - Santo Domingo, with more than 2,500 hectares of excellent fruit, territory that borders with the provinces of Los Ríos and Pichincha, in the Republic of Ecuador. Our unique combination of our own production and working together with reliable growers allow us to harvest the best tropical fruit of Ecuador!

This area is famous for its high quality production and diverse products. Banana, African palm, tobacco, soybean, rice, corn, coffee, pineapple, rambutan, pepper and macadamia are just some of the great variety of products harvested in this fertile region of the country.



Tropical Premium Fruits

Product of Ecuador



Logistics and Markets Fruit in Time!

The win over market that we currently hold are a result of the sheer effort, feedback, and quality policies integrated at the different stages of production, packaging and shipping of our products. One of our greatest assets is the firmness and freshness that even at great distances the fruit arrives at its destination in an excellent state of preservation, which translates into a banana sweet and full of nutrients.

Our goal is to satisfy the customer needs and exceed its expectations!

The Best Harvest for You!



Our specialty is to listen and execute the right quantity, weight and quality to deliver the perfect shipment to your absolute satisfaction



Tropical Premium Fruits

Product of Ecuador



ecuador
ama la vida



The Best Harvest for You!

AGZULASA Cía. Ltda.

Centro Empresarial XIMA 3er. Piso, Oficina 312 • Calle Mons. Enrique Julhes 431y Los Arcos. Km 1.5, vía a Samborondón
Email: info@zulay.com • **Phone:** +593 4 370 7644 • Guayaquil - Ecuador

www.Ecuasabor.com